ABSTRACT: Drawing from previous debates on the topic of state- and nation-building in this journal, this article offers a baseline understanding of the theories of democratization. It then provides a convenient visualization of the political transition from an autocratic or failed state to democracy. This visualization should be useful to practitioners and policymakers engaged in strategically expanding democracy.

The officially stated goal in Iraq was, and the ultimate political objective of many recent US ground military operations has been, promoting democracy. In two recent Parameters articles on nation-building, it became clear that a general disagreement exists over whether postconflict rebuilding can realistically entail creating a “successful democracy.” Obviously, understanding what it takes to promote democracy “can precondition the Army’s ability not only to fight effectively but also to secure the political objectives of war.” If the ultimate end state includes the successful transition from military authority to democratic civilian authority, then it is incumbent upon military commanders to set conditions for the success of the nascent democracy. To do this, commanders and planners need a basic understanding of democratization even though guidance for military leaders on how to promote democracy is lacking.

Broadly speaking, there are two methods to promote democracy. The political approach concentrates on building institutions that support democracy by transition from autocracy to democracy. Alternatively, the developmental approach concentrates on setting conditions for a stable democracy to develop over time. Success requires both. Even though applying only the political approach leaves out key social aspects of democratization, most doctrinal literature concentrates on the political approach and neglects the developmental approach, making the task look far easier than it really is.

This article explores what the developmental approach can provide strategists and planners and offers a rudimentary, but quantifiable,
understanding of the efforts necessary to transition and consolidate from an unstable state to a viable democracy. This discourse does not explore the academic nature of democracy but distills an extremely complex sociopolitical event down to its essence—the fewest possible variables that still yield a demonstrable relationship—to provide a simple way to conceptualize and visualize the transition to democracy. While discussing other metrics, this analysis focuses on theories of democratization, the process of democratization, a functional definition of democracy, and the most salient democratization data points. An introduction on using key metrics to estimate timelines relevant to defense policy is also provided. The article concludes with some thoughts on factors to consider when discussing democratization with civilian leaders and policymakers.

Theories of Democratic Transitions

The causes of a society’s transition from an autocratic to democratic government are not fully understood. Over the years, researchers have proposed multiple theories that are generally placed into one of four categories: social structural evolution, where both the elite and the general populations simply witness the inevitable transformation of civilization; top down, driven by the elites; bottom up, forced by the general populace; or a hybrid combination of the three.

The structural approach, commonly referred to as modernization theory, recognizes a societal correlation between democracy and certain structural factors that usually include average income, average education, availability of media sources, and levels of industrialization and urbanization. Namely, increases in income, education, and urbanization associated with industrialization create conditions favorable for democracy. With these changes, the population adopts “equalitarian” value systems. Because “groups will regard a political system as legitimate or illegitimate according to the way in which its values fit in with their primary values,” as a society’s values shift, so does its political system.

Top-down approaches that apply strategic bargaining theories of democratization deal primarily with the period of transition from autocracy to democracy. Elites drive the process, forcing democracy upon the general population, which has no influence on events. The approach gives no consideration as to why, but only how, democratization occurs. The theory concentrates on the political elites and breaks down the transition into phases. During the preparatory phase, a new elite is born out of the leaderless masses. In the decision phase, the new political and economic elites challenge the existing power structure. Eventually, the current autocrat and the new challengers strike a deal to allow elections. Autocrats only take this distasteful option when they see they have little choice. Rather than totally lose power, they engage in a power-sharing arrangement. In the habituation phase, elements of democracy become more ingrained into society’s structures; democracy


6 Ibid., 105, 86–87.
triumphs. This theory treats democracy as “a matter primarily of procedure rather than of substance.”8

The idea that social forces from within a society drive democratic transitions contrasts with the elites-only approach. In this bottom-up notion, economic progress acting over an extended period creates a diverse social structure where the autocrats and their vassals become dependent upon the middle class for everything from specialized goods to economic support. Eventually, the middle class demands more of the privileges once restricted to the ruling elites, including influence in political decision-making.9 Commonly associated with this approach to democratization is the idea that the existence of democracy depends on an economic middle class.10

Today, almost no theory is purely structural, elite driven, or population driven, which leads to the hybrid approach. Most of these methods consider how structural factors affect populations to cause change; for example, some hybrid theories examine the political economy to understand how short-term economic conditions change the bargaining powers of various political actors.11 Others explore how economic security causes a society to change its value structure from one less supportive of democratic systems to one that supports pro-democratic change.12

Process of Democratic Transition

While theories on why countries transition from autocracy to democracy are still widely debated, most experts recognize the process of democratization includes the three phases of liberalization, transition, and consolidation. Liberalization is “the process of making effective certain rights that protect both the individual and social groups from arbitrary or illegal acts committed by the state or third parties.”13 Liberalization is easy to overlook because it often occurs as part of a slow, indistinct process of social change.14 While some theories fail to separate transition from the liberalization phase, other models recognize the process of legally formalizing the rights demanded during the liberalization phase as a central component of democratization.

The second phase, transition, occurs as political leaders write constitutions and create the political instruments necessary to run a democracy. Even though many people consider this portion complete

8 Ibid., 345.
10 Ibid., 418.
14 See Schneider and Schmitter, “Liberalization, Transition and Consolidation,” 64–65 for examples of lengthy liberalization such as Poland, which began in the 1980s and completed in 1998, as well as many North African countries, which have yet to complete liberalization even though it began much earlier.
after the first free and fair election, it may take several years to replace all the autocratic organs of government with democratic ones. The final phase, consolidation, starts at the end of the transition phase and continues until the country’s fall back into autocracy appears unlikely. Successful consolidation can take decades. Most stabilization operations occur during transition and consolidation phases.

**Definition of Democracy**

Before moving to specific metrics, we must define democracy. Many doctrinal guides already provide lines of effort associated with stabilizing a host nation’s government; however, neither Joint Publication 3-07 nor Army Doctrinal Reference Publication 3-07 defines democracy. For such a definition to be useful, it should be in terms of the host nation government and nested into the concept of legitimacy as “a condition based upon the perception by specific audiences of the legal or moral rightness of a set of actions, and the propriety as well as authority of the individuals or organizations in taking them” already used in the doctrine. This definition derives from Max Weber’s basic concept of legitimacy as the “right to rule.” The perception of the right to rule is founded in the population’s belief that the government has the legal and moral authority, the legitimacy, to govern. But, what about the legitimacy of the method or type of government?

A difference that may be best distinguished by how people refer to the government, democracy is a type of governmental system and not a specific government. Governments, for example, include the “Bashar al-Assad regime” or “Bush administration” while phrases such as “Syria is a monarchy” or “the United States is a democracy” reflect governmental systems. The legitimacy of a specific government, however, is tied to the rulers: how did the authorities gain their positions and do they rule in accordance with the values of the society? If the ultimate power of the government is God or holy scriptures, the government is a theocracy. If authority is tied to an ethnic group or ethnic identity, the system is an ethnocracy, many of which are monarchies.

The legitimacy of a democracy is based on the idea that each citizen has rights equal to other citizens regardless of social position, race, tribal or ethnic affiliation, or religious beliefs. Therefore, a practical definition of democracy is “a type of government whose source of legitimacy is a grant of authority given to the government by the individual citizens acting as individuals.”

As the population begins to recognize individual rights during liberalization, democracy takes firmer root. For it to survive, a population that is at least partially liberalized must be willing to embrace individual human rights and liberties over traditional parochial values that favor in-group members in political and economic matters. Recognizing individual citizens as having equal political rights is essential to creating the conditions for a stable democratic state.

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Identity and Factionalism

This definition of democracy does not imply one must give up one’s identity as a Scotsman or a Catholic to be part of a democracy but implicitly recognizes that all people have multiple identities within society. These include personal identities, or the person’s individual self-concept; role identity, or the identity tied to a social position; and social identity, or the identity that ties them to various social groups. A person’s role identity as a citizen is key to the idea of a political system’s legitimacy. When the social identity of ethnic or religious group members dictates their actions as citizens, then democracy becomes difficult if not impossible. In cases where social identity dictates personal and role identity behaviors, factionalism can result.

Factionalism occurs when ethnic or other parochial groups, which regularly compete for political influence, promote agendas that favor their group members over common, secular, or crosscutting agendas thereby dominating economic and political competition. Many scholars recognize this “winner-take-all approach to politics is often accompanied by confrontational mass mobilization, as occurred in Venezuela in the early 2000s and Thailand prior to the 2006 military coup, and by the intimidation or manipulation of electoral competition.”

In an unconsolidated democracy, factionalism increases the odds of instability and failure. In regions like Africa, with strong tribal identities and colonial boundaries drawn without consideration for historical tribal territories, factionalism is particularly problematic. In fact, a recent study on forecasting political instability found that “every African country that mixed partial democracy with factionalism suffered instability” [italics in the original].

Metrics of Democratic Transition

Metrics commonly used when discussing democratization measure either the potential for democratization or the indicators of successful democratization.

Potential for Democratization

At the national level, policymakers suggest many factors are critical to democratic transitions; however, the positive factors of economics, education, and cultural values, as well as the negative factor of factionalization continue to top the list. Perhaps the most consistent factor in democratic liberalization has been the economic condition of the population. Identified early on by the gross domestic product or gross national income per capita, economic conditions have been frequently connected with the transition to democracy. But, economic conditions alone, while necessary, are not a sufficient condition to initiate a transition to democracy in the population. Many countries, including Saudi

20 Ibid., 196.
Arabia, have a high gross domestic product per capita yet have not even begun the transition to democracy.

A strong correlation between the transition to democracy and the level of education also exists. Early studies on education centered only on literacy, but recently researchers began measuring average adult education levels as well as the potential for children’s education. In addition to formal education, the number and availability of various sources of information also matter. If the information we receive only validates our belief in the superiority of an ethnic or religious group, then our perceptions of that group’s superiority are unlikely to change. Conversely, receiving information from multiple sources offering conflicting points of view requires us to reconsider our restricted view of reality.

Theoretically, changes in these two factors can result in favorable changes to the values that support democracy, commonly called “democratic values.” Based on the definition of democracy used in this article, the key value is individuality—the belief that each human is an individual, autonomous of the group, with equal rights and obligations. Shifting perceptions of this value in a population positively affects liberalization, which is the first step in a natural democratic transition.22

In contrast to these positive factors, measures of fractionalization do not indicate the potential for a successful democratic transition but rather the potential for failure. Ethno-Linguistic Fractionalization, known as ELF, calculates the probability that two randomly chosen people in a given country would be from different ethnic groups and is available for 129 countries.23 Other social and political sciences measure factionalism in the context of ethnic groups becoming politically active in a divisive manner or Politically Relevant Ethnic Groups, known as PREG. Although this measure is a better metric for indicating threats to democratic potential, and it identifies situations in which fractionalization becomes politically divisive, the data are only available for a limited number of countries.24 Fractionalization not only creates an “us versus them” mentality that runs counter to democratic values but has also been shown to slow economic growth critical to effective democratic consolidation.25

**Indicators of Successful Democratization**

The indicators of successful democratization generally identify government and social institution outcomes paralleling the phases of democratic transition—liberalization, transition, and consolidation. Leaders can determine the status of liberalization by asking several questions about the current regime or the one immediately preceding the military intervention:

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22 Inglehart and Welzel, *Modernization, Cultural Change, and Democracy*.


1. Has the regime made political concessions in regards to human rights issues?

2. Does the regime have no, or almost no, political prisoners?

3. Does the regime tolerate political or social opposition groups?

4. Does more than one legally recognized political party exist?

5. Do any members of the opposing political party hold seats in the parliament or legislature?

6. Are there trade unions or professional organizations not controlled by state apparatuses?

7. Is there an independent press and access to nongovernmental news sources?26

This list of questions is not exhaustive, and we should not settle for simple yes or no answers as the answer in many cases is likely to be “no.” An amount of gradation is preferable to give a more nuanced view; the more positive the answer, the closer the country is to progressing through liberalization. A hasty measure of liberalization is the Freedom House ratings of countries as Free (liberalization complete), Partially Free (liberalization in progress), or Not Free (liberalization not started).27

**Measures of Transition**

The US military invests considerable time and effort into measuring transition, and we have a vast list of metrics frequently applied. Various Department of Defense and Department of State entities worked together to create the Measuring Progress in a Conflict Environments framework that covers all phases of the conflict environment from imposing stability through self-sustaining peace. Included in this system are metrics for the three drivers of conflict and the seven indicators of institutional performance.28

**Measures of Success in Consolidating Democracy**

Most of the metrics that measure successful democratic consolidation examine the nature of the government. The Polity IV dataset, for example, uses six component measures that record key qualities of executive recruitment, constraints on executive authority, and political competition to examine a governing authority.29 The most consistent single factor in ensuring successful democratic consolidation, however, is not one of governmental efficiency. It is a metric associated with the potential for democratic transition: the gross domestic product per capita. While theorists still disagree on the minimum economic requirements for successful transitions to democracy, even the most ardent critic agrees that states are unlikely to fall back into autocracy once the

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26 Schneider and Schmitter, “Liberalization, Transition, and Consolidation.”
country’s gross domestic product per capita reaches about $12,800 in 2016 dollars.\textsuperscript{30}

**System for Gauging Effort**

Where the mission includes promoting democracy on any level, the ability to estimate the amount of time required to complete that political task is helpful. Looking only at the political approach, the task appears relatively simple—create a constitution, hold an election, and behold the democracy. This approach suggests success can be accomplished in 3 to 5 years; however, this focus omits the other phases of democratization. Without liberalization, the population will not likely accept the new democracy as legitimate. Without consolidation, failure remains a risk.

US strategic planners need the capability to estimate the total time required for democratization, not just the time required for the political-institutional approach. To that end, a simple, yet demonstrably viable, method to estimate the effort toward democratization graphs a country’s data from two readily available open-source metrics, the Human Development Index and the World Values Survey, that correlate with the status of consolidation. The Human Development Index moves away from simple economic factors like gross domestic product and centers instead on measuring improvements in human well-being—long life by life expectancy at birth, education level by mean of years of schooling for adults aged 25 years and expected years of schooling for children of school entering age, and economic security by gross national income per capita.\textsuperscript{31}

The World Values Survey asks a series of questions about every 5 years to determine values most important to the societies of over 80 countries, which can be used to produce an estimate of societal values such as communal or individualistic.\textsuperscript{32} Historically, communal values have not supported democratic legitimacy and individualistic values have; therefore, determinations can be made regarding the prevalence of ethnic divisions associated with fractionalization and factionalism.\textsuperscript{33} More specifically, Switzerland, a country with French, German, and Italian ethnolinguistic groups, displays almost no factionalism in large part because of the society’s high level of individualistic values. Available for more countries than the Politically Relevant Ethnic Groups metric, communal values measures can estimate the potential for destructive factionalism.

**Measurement of Democratic Attributes**

Data about a nation’s government in terms of attributes associated with democratic and autocratic regimes from the Polity IV Project can


\textsuperscript{33} Questions link directly to whether ethnic or religious diversity is economically or politically divisive—for example, a person’s willingness to work with, or live next to, members of another ethnic group.
demonstrate a country’s propensity toward democracy.\textsuperscript{34} The project examines governing authorities using six component measures that record key qualities of executive recruitment, constraints on executive authority, and political competition. The results combine into a 21-point scale ranging from -10 (hereditary monarchy) to +10 (consolidated democracy) correlating to the Human Development Index. Only three categories—consolidated or full democracies (+10), more democratic than autocratic leanings (+1 through +9), and more autocratic than democratic leanings (0 through -10)—are needed to distinguish nondemocratic regimes from partially democratic regimes and from completely consolidated democracies.

\textit{Dimensions}

When graphing country data from the Human Development Index (y-axis) and societal values from the World Values Survey (x-axis), an obvious arc develops from widely scattered points in the lower left quadrant, representing countries with communal societies and low citizen well-being, to a narrow band of points in the upper right quadrant, depicting highly individualistic societies with high citizen well-being. As the majority of consolidated democracies appear in the upper right quadrant and there are no poor, uneducated democracies or autocracies with individualistic values in the lower right quadrant, leaders can use the graph to assess countries’ democratic attributes.

Although the previously mentioned graph would demonstrate the relationship between a nation’s development and societal values, it would not help determine the time and effort required to make changes that promote democracy. Moreover, plotting 12 countries over 15 years in the liberalization-transition period or in consolidation, illustrates democratization can take many years of effort, assuming a country achieves gross domestic product per capita and education levels.\textsuperscript{35} In such a graph, the progress of countries such as Mexico and India trends up and generally to the right, even though the consolidation is not completed yet. Brazil and Sweden steadily trend toward higher Human Development Index and World Values Survey figures while the democratic attributes of some countries such as the United Kingdom and Finland fluctuate along both the Human Development Index and World Values Survey axis. Japan’s development vacillates even though its values trend upwards.

\textit{Guidelines}

Democratization can be visualized as the process of a polity going through liberalization that sets the condition for transition. Following transition, consolidation occurs as the population adopts the democratic values of individualism.\textsuperscript{36} If there has been a period of liberalization, the timeline depends on the country reaching the levels of economic


\textsuperscript{36} This is not the only model. Others have argued that liberalization is not necessary prior to the transition to democracy. See Christopher Hobson, “Liberal Democracy and Beyond: Extending the Sequencing Debate,” \textit{International Political Science Review} 33, no. 4 (March 2012): 441–54, doi:10.1177/0192512111432563.
Prosperity and of education needed to sustain a democracy. Specifically, democratization requires a gross domestic product per capita of $5,000 and a literacy rate of 40 percent—a little less than half of consolidation requirements. Though arbitrary, these numbers provide a goal for successful liberalization and transition as well as a benchmark for calculating the additional 5 to 10 years to complete transition and to begin consolidation. For successful liberalization, the gross domestic product per capita and literacy rate should nearly double. The economic and educational aspects of democratization are normally beyond the control of the military, so other entities should be intimately involved in the operation.

Generally, a country that has already begun the process of liberalization, has an educated citizenry, and has the potential for a robust, distributed economy can consolidate into a self-sustaining democracy in roughly 15 years. Post-World War II (WWII) Germany with its history of a republican government and educated population, would be such a case. Germany’s experience with the Weimar Republic (1919–33) was generally positive, and the republic might have succeeded had the 1929 Great Depression not occurred. Still, the experience with democracy and its failings set the stage for West Germany’s postwar democratization.37

In contrast, many of the postcolonial countries that transitioned to democracy after WWII returned to autocracy within 20 years.38 These counties were generally poor, uneducated, and had no prior experience with democracy. In the middle of these two extremes are countries like Iraq, which have a relatively educated population and potentially favorable economic conditions but have not begun liberalization and have no experience with democratic governments or democratic ideals. Democratization in Iraq could easily take decades to complete, and factionalism will have to be addressed to complete a successful consolidation.39

A general review of democratization efforts provides some general guidelines to estimate the required length of involvement. Assuming regime collapse, 2 years of military governance followed by 3 years of transition to civil authority and rebuilding the basic civil infrastructure is safe to assume. If all of the conditions are favorable, a democratic transition could be conducted and be safely on its way to consolidation in an additional 5 to 10 years. If liberalization has not started but the country has prior experience with democracy or competitive government, then 10 years can be added to the transition period. If liberalization has not started and the country has no experience with democracy or competitive political systems, then 20 years of effort must be added to the task.40 If the country has the potential for factionalism, then transition toward democracy probably cannot proceed until leaders address the underlying problems. These are, of course, very rough estimates and every country is unique. Further, if there is little hope of reaching the necessary economic and educational levels, other options should be considered.

40 Schneider and Schmitter, “Liberalization, Transition, and Consolidation.”
Implications for Defense Policy

From the onset of planning, strategists must consider the political end state. Before the first shots are fired, consideration must already have been given to setting the conditions for the postconflict environment, which requires assessing the target country’s preconflict sociopolitical status. A society that previously existed under the thumb of a dictator is not likely able to administer a protodemocratic government on its own; therefore, leaders should establish control in areas behind the division rear and remain in charge of the entire territory upon achieving military victory.

Furthermore, the occupying force must identify and co-opt spoilers to the democratic process as well as identify potential partners in democratization. Having a military government not only allows those things to happen but also ensures that whatever infrastructure survives the battle remains intact and impedes humanitarian crisis. The last manual published by the US Army dealing with a full-scale military government was printed in 1947; still, the security and stability provided by such an involvement will be indispensable in setting the conditions for the later transition.41

The breadth and depth of the commitment must also be considered and weighed against other looming threats. The recently published Priorities for 21st Century Defense states that the US Army will no longer be sized to conduct prolonged stability operations.42 Unfortunately, to have any hope of a successful consolidation, democratization can require decades of military security assistance after the transitional authority takes command from a military government. Further, real democratization requires a significant security presence—at a minimum three soldiers for every 1,000 residents are required for initial security duties.43

Until the country’s police and military forces can ensure security, outside help will be required. For those units assigned this mission, there will be no returning to forward operating bases at nightfall; properly trained troops must be out, in force, with the people. This kind of effort will certainly strain the capabilities of a downsized military and limit our ability to respond to multiple threats.

Policymakers must consider whether democratization is realistically achievable or if factionalism should be addressed first. Will the nation’s natural environment limit the country’s ability to reach the requisite economic levels required to both create a middle class and pay for the mass education required to complete democratic consolidation? What options are available to achieve the minimum economic and educational requirements?

Partial democracies tend to be the most volatile form of government, and poor multiethnic tribal countries tend not to blossom into

democracies on their own. Leaving the job half done may create greater problems in the future. When present, factionalism may require more creative options such as closely controlled partitioning, a lesson learned from efforts in the former Yugoslavia.

To see this approach in practice, a quick analysis of Afghanistan and Iraq will serve as a simplified and limited example. Beginning with the baseline human developmental index, which includes economic and educational data, the examination will then determine liberalization, and end by assessing other factors.

In 2015, Afghanistan had a human development index of 0.465 with a gross national income per capita of $1,885.30. If placed on the x-axis of the previously mentioned graph, Afghanistan would be graphed to the left of the Human Development Index benchmark of 0.700 that represents the value in which liberalization becomes possible. As to be expected, Freedom House rates Afghanistan as Not Free, indicating that liberalization has not begun. Based on this cursory review, the primary focus in Afghanistan should be on economic growth. Planners can also see that several decades could easily be required to build the economic infrastructure before political liberties and individual civil rights will likely become a priority to the general population.

Better than Afghanistan in some ways and worse in others, Iraq has a 0.654 human development index, which would be graphed closer to the 0.700 baseline, and a gross national income per capita of $14,003.20, which is a much better economic condition. Liberalization, however, has not started in earnest. Freedom House also rates Iraq as Not Free.

While both Afghanistan and Iraq are fractionalized, Iraq has one additional problem: its ethnic and religious factions are well developed and have been vying for political power for years. This infighting will likely produce internal instability that will keep liberalization from taking root. Iraq may not be able to make further progress until a solution to the fractionalization is found.

Based on this extremely cursory analysis and a population of 33.4 million people, Afghanistan would require an initial total commitment of approximately 100,000 security personnel for a period ranging between 25 and 40 years. This estimate assumes inclusive economic institutions could create a fivefold increase in the average Afghan’s income within the first 15 years of the effort. With a population of 37.6 million in Iraq and a better economic situation, that nation’s timeframe would be

reduced, but still, require a security force of 112,000 personnel for 20 years until liberalization could take hold and democratic institutions become self-sustaining. In both cases, the security force size would need to be adjusted up or down as conditions on the ground dictate.51

This overview of the developmental aspects of promoting democracy and stability provides planners with a quantifiable frame of reference to help them set the conditions for political victory when the victory includes democratization. The information presented here can be used to help explain to commanders and civilian leadership why democratization can take so long as well as what aspects of development might be most important, helping bridge the gap between military and political victory.

Armed with this understanding of democratization, military leaders can provide better advice to the civilian administration as to what is achievable—creating a stable democracy—as well as requirements of time, troops, and treasure commitments. As one commentator put it, “success in Germany and Japan, moreover, was achieved by policies that focused on sweeping economic, political, and educational reforms that affected the entire population for several decades.”52 The information presented here will help planners and commanders understand why such reforms are necessary and appreciate the level of time and effort involved in creating a self-sustaining democracy. Thus, commanders and planners can set conditions for political victory lest military victories become hollow ones.

51 See Goode, “Force Requirement in Counterinsurgency.”